

KARNATAKA STATE HANDICRAFTS DEVELOPMENT CORPORATION LIMITED
(A Government of Karnataka Undertaking)
No.45, M.G.Road, Bangalore – 560 001.
Telephone Nos. 080 – 25582656/25580317
Email Id:gmm_kshdc@cauverycrafts.com
Website:www.cauverycrafts.com

TN No. KSHDCL/MKTG/1072 /14-15

Date: 04.07.2014

TENDER BOOK:

TENDER FOR OPERATING JEWELLERY AND TEXTILE COUNTERS AT “CAUVERY”,
KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN HILLS PLAZA,
OPPOSITE MANJU THEATRE, SARAJINI DEVI ROAD, SECUNDERABAD – 03.

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KARNATAKA STATE HANDICRAFTS DEVELOPMENT CORPORATION LIMITED

INVITATION FOR TENDER

TN No. KSHDCL/MKTG/1072 /14-15

Date: 04.07.2014

1. The Karnataka State Handicrafts Development Corporation Limited, No.45, M.G. Road, Bangalore invites e-tenders from the intending eligible firms to operate Textile and Jewellery counters **AT "CAUVERY" KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN HILLS PLAZA, OPPOSITE MANJU THEATRE, SAROJINI DEVI ROAD, SECUNDERABAD - 03.**
2. Tenders must be accompanied by earnest money deposit (Refundable) of Rs. **25,000/-** (Rupees twenty five thousand only) which shall be paid through e-Procurement mode, (1) Credit card (2) Direct debit (3) N.E.F.T (4) O.T.C. (Over the counters) using Axis Bank Challan. The EMD of the unsuccessful tenderers will be returned to them after the tender process is completed.
3. The tenderer shall furnish technical and financial bid separately for each counter through e-tendering portal only. Format for submitting the technical bid is given in Annexure I and format for submitting the financial bid is given in Annexure II of the detailed tender notification.
4. The terms and conditions of the tender notification are furnished. The intending and eligible firms desirous to participate in the tender process are required to go through the terms and conditions of the detailed tender notification.
5. If the tenderer is bidding for more than one counter, separate tender documents and EMD for each counter at Rs.25,000.00 shall be furnished through e-tendering portal.
6. All disputes are subject to Bangalore city jurisdiction courts.

GENERAL MANAGER (MARKETING)

KARNATAKA STATE HANDICRAFTS DEVELOPMENT CORPORATION LIMITED

**TENDERS FOR OPERATING TEXTILE AND JEWELLERY COUNTERS AT
“CAUVERY” KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN
HILLS PLAZA, OPPOSITE MANJU THEATRE, SARAJINI DEVI ROAD,
SECUNDERABAD – 03.**

TN No. KSHDCL/MKTG/1072 /14-15

Date: 04.07.2014

TENDER SCHEDULE

Sl.No.	Tender reference	KSHDCL/Mktg/1072/14-15 Dated: 04.07.2014
1.	Date of commencement of tender	07.07.2014
2.	Pre-bid meeting at Head Office 2 nd floor, 45, M.G. Road, B'lore.	28.07.2014 at 11.00 hours
3.	Last date and time for receipt of tenders	06.08.2014 before 13.00 hours
4.	Time and date of opening of Technical bids	06.08.2014 at 15.00 hours
5.	Time and date of opening of Financial bids	07.08.2014 at 11.00 hours
6.	Place of opening of tenders	KSHDC Limited, No.45,2 nd floor, Head Office, M.G.Road, Bangalore -560 001
7.	Address for communication	General Manager (Mktg) KSHDC Limited, No.45,Head Office, M.G.Road, Bangalore -560 001 Email : gmm_kshdc@cauverycrafts.com

Note: The bidder shall register with E-PROCUREMENT PORTAL i.e. (e-Governance, Government of Karnataka)

The bidder shall bid separately for each counter.

For any Clarification/online support please contact e-procurement helpdesk: 080-25501216 or 25501227 or e-mail to hphelpdesk.blr@intarvo.com

Further, for hands-on training on e-procurement tender participation/Registration & bid submission, please visit e-procurement cell / Training Room No:1, Gate No.2, M.S.Building, Bangalore-560 001 on all Working Wednesday & Saturdays.

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ANNEXURE-I

FOR OPERATING TEXTILE AND JEWELLERY COUNTERS AT "CAUVERY" KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN HILLS PLAZA, OPPOSITE MANJU THEATRE, SAROJINI DEVI ROAD, SECUNDERABAD - 03.

TECHNICAL BID

1	Name of the Firm	
2	Address Office: Res:-	
3	Phone No.	Off : Res : Mob:
4	E-Mail ID	
5	VAT, TIN, CST No.	
6	Type of Firm: Proprietorship/Partnership/ Joint Venture/ Ltd., Company	
7	Name and Designation of contact person	
8	Experience in the Trade.	
9	Do you have your own sale outlets in Hyderabad/Secunderabad? If yes, Please furnish details. You may enclose a separate sheet if necessary for detailed information.	
10.	The Tenderers should have at least five (5) years of experience in Marketing their products. Please specify the number of years of experience and support the same with supporting documents.	
11.	Are you the Manufacturer? If yes, Please support with necessary document issued by the competent authority. Also, mention address of your manufacturing unit with phone number etc. You may attach a separate sheet for any extra information that you want to furnish regarding your manufacturing unit.	

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12.	Annual turnover of the firm per year wise for minimum three (3) years out of last five (5) years	
13.	Are you an Income Tax payer? Please furnish the photo copy of PAN card and other details with necessary documents.	
14.	Income Tax returns filed copies duly certified by the Chartered Accountants for minimum three (3) years out of last five (5) years.	
15.	Copies of the statements of profit & loss accounts and Balance sheet duly certified by Chartered Accountants for minimum three (3) years out of the last five (5) years should be furnished.	
16.	VAT returns filed copies for minimum three (3) years out of the last five (5) years to support that the turnover generated is from the business in textile/jewellery as the case may be should be furnished	
17.	Have you enclosed the DD towards EMD as detailed in Tender Notification? If yes, please furnish details.	
18.	Kind of products dealt with by the firm	
19.	Whether similar counters have been operated in any other Government emporium anywhere in India? If yes, the details thereof.	
20.	Have you ever operated Tendered counters in any of our emporia in the past? if yes, furnish the details	
21.	Date	
22.	Seal	
		Signature

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ANNEXURE-II

**FOR OPERATING TEXTILE AND JEWELLERY COUNTERS AT "CAUVERY"
KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN HILLS
PLAZA, OPPOSITE MANJU THEATRE, SAROJINI DEVI ROAD, SECUNDERABAD -
03.**

FINANCIAL BID

1.	Name of the Firm	
2.	Address	
3.	Name of the counter	

Minimum Guaranteed Sales offered to KSHDC Ltd.,

Period	Minimum Guaranteed Sales in Rs. Per year	Minimum guaranteed sale(MGS) per month (a separate sheet may be enclosed indicating month wise MGS)
One Year		
Signature		
Date		
Seal		

The tenderer may indicate month wise Minimum Guaranteed Sales total of which should not exceed the MGS per year quoted by him.

In case the tenderer fails to indicate month wise Minimum Guaranteed Sales, KSHDCL will fix the month wise MGS which will not exceed the annual MGS quoted by the tenderer.

The tenderer should quote more than the prescribed minimum guaranteed sale indicated in the terms & conditions.

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TERMS AND CONDITIONS

The Karnataka State Handicrafts Development Corporation Limited, No.45, M.G. Road, Bangalore invites e-tenders from the intending eligible firms to OPERATE TEXTILE AND JEWELLERY COUNTERS AT “CAUVERY” KARNATAKA STATE ARTS & CRAFTS EMPORIUM, NO.1-1-40, SEVEN HILLS PLAZA, OPPOSITE MANJU THEATRE, SAROJINI DEVI ROAD, SECUNDERABAD – 03.

The tenders are invited to operate the above counters for a period of two years which may be extended by one more year based on satisfactory performance in the previous two years.

The tenderers should quote monthly and annual MGS.

Approximate area for jewellery counter is 150 sft.

Approximate area for textile counter is 350 sft.

Minimum Guaranteed Sales (MGS) & Minimum Guaranteed Discount (MGD)

a. Textile Counter

Annual MGS: Rs.10,18,269.00 (Rupees ten lakhs eighteen thousand two hundred and sixty nine only)
Minimum Guaranteed Discount at 28% on MGS or on actual sales, whichever is higher.

b. Jewellery Counter

Annual MGS: Rs.2,20,000.00(Rupees two lakhs and twenty thousand only)
Minimum Guaranteed Discount at 35% on MGS or on actual sales, whichever is higher

While awarding the counter for operation, if the tenderer quotes higher or lower than the prescribed MGD, the same will not be considered for allotment of counter. The highest MGS quoted beyond the prescribed MGS will be considered being all other requirements equal.

1. Separate Tender Documents should be purchased for Textiles and Jewellery counters and should be accompanied by separate DD's towards EMD.

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2. The intending tenderers may visit the emporium concerned and study and familiarize with the counters during working hours and with prior intimation to the showroom Manager.
3. If MGS quoted is same by more than one successful tenderer, considering all other eligibility criteria equal, preference will be given to manufacturer, provided, the valid legal documents to that effect are produced. Further, if, none qualifies as a manufacturer and if there are more than one successful tenderer, negotiation will be held to allot the counter.
4. The tenderer should have at least three years of experience in marketing of their respective products i.e., textile and jewellery .
5. The weight of silk sarees and silk fabrics should be 40gms per meter and above only.
6. In case of crepe silk fabric and crepe silk sarees the weight per meter should be between 50 to 55gms and above.
7. In case of cotton sarees and cotton fabric the counts per meter should be from 60 to 80.
8. The rates should be as prevailing in the market and on par with similar Government showrooms.
9. All the products should have price tags of 'Cauvery' before they are brought into showroom for display.
10. The invoice / list of all the items brought every time for display and sale should be certified by the manager of the concerned emporium with reference to quality and price.
11. Silk Sarees, scarves, stoles, materials, dresses and any other ware made of silk should have silk mark labels.

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12. The textile products which are made of any other material such as cotton, mix silk etc., should have labels having details of the material used.
13. The Technical / Purchase committee consisting of representatives of reputed Government companies shall, whenever required, without giving notice examine the stock on display in the counter with reference to quality and pricing, considering the technical parameters. In case of any variations, the decision of the technical committee will be final.
14. If, the tendered counter is found to be selling substandard products and selling at exorbitant rates adversely affecting the brand name of 'Cauvery', it will be closed with immediate effect without giving any notice whatsoever and the tenderer will forfeit the EMD.
15. In case of Jewellery, while fixing the price the weight of raw material, cost of raw material, labour charge and acceptable profit should only be considered. Technical/ Purchase committee consisting of experts from Government authorized agency and nominated officers of KSHDCL will examine the quality and pricing whenever required without giving notice.
16. Each and every jewellery item should have price tag and details such as purity and weight.
17. If, the tendered counter is found to be selling substandard products and selling at exorbitant rates adversely affecting the brand name of 'Cauvery', it will be closed with immediate effect without giving any notice whatsoever by recovering all the dues from them.
18. If the successful tenderer indulges in any fraudulent activities detrimental to the interest of the corporation, KSHDCL shall have right to close the counter without giving any notice and by recovering the balance MGD if any and the cost of damages if any from the security deposit and EMD.
19. Firms having the retail outlets within the distance of 3 km from the emporium will not be considered.

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20. The successful tenderers shall enter into Memorandum of Understanding with KSHDCL, the draft Terms and Conditions of which can be collected from the Office of the General Manager (Marketing).
21. The successful Tenderers have to deposit one months' average Minimum Guaranteed Discount as Security Deposit which will be returned only on successful completion as per Terms and Conditions of MOU, without interest.
22. The Turnover of the Tenderer should not be less than Rs. 3.00 lakhs per year for at least three (3) years during the last five (5) years in case of textile counter.
23. The turnover should not be less than Rs.1.00 lakh per year for at least three years during the last five years in case of jewellery counter.
24. The Turnover should be from business in jewellery or textiles only as the case may be, will be considered. The necessary supporting documents such as Income Tax Returns filed copies, Profit & Loss Account Statements duly certified by Chartered Accountants and VAT returns filed copies to justify that the turnover generated is from the business from jewellery/textile as the case may be should be furnished.
25. The tenderer should be an Income Tax payer.
26. The Successful Tenderers have to take insurance cover for the stock kept and displayed by them in the counters after receiving due intimation in regard to their successful bid. A copy of the insurance policy so obtained should be furnished to KSHDCL on the day of signing the MOU. Similarly, renewal of insurance policy must be completed 30 days before the due date.
27. The successful tenderer shall be responsible for custody of their stock in the concerned counter and the KSHDCL shall not take custody of the stock in the tendered counter.
28. The successful Tenderers shall not bring into emporium and shall not keep in the counter any inflammatory material.

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29. The Company will attract cancellation of the allotment and the Tenderer will forfeit the deposit in case the firm fails to achieve MGS for continuous period of 6 months.

30. The following are the products to be sold in the counters.

a. Textile Counter :

- All types of Sarees with zari, without zari, with prints and without prints.
- Dress Material in cotton or silk
- Readymade dresses for women made of cotton or silk.
- Cotton bed sheets, table covers, dining set mats, cloth bags.
- Silk scarves & stoles
- Benaras textile items other than pure silk sarees.
- Silk ties.
- Any other items that may be added with the permission of corporation.

b. Jewellery Counter

- Silver Jewellery.
- Gold Jewellery.
- Silver Jewellery studded with precious and semi-precious stones
- Silver Jewellery studded with pearls
- Silver oxidized jewellery
- Temple jewellery
- Precious and semi-precious stone jewellery
- 14x18 carat gold jewellery studded with precious and semi-precious stones and pearls.
- Gold Plated imitation jewellery
- Pearl Jewellery
- Pearl Jewellery studded with precious and semi-precious stones.
- 14x18 carat gold jewellery studded with pearl.
- Any other items added from time to time with the permission of KSHDCL.

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31. The entire maintenance of interiors, furniture etc., in the space provided shall be the responsibility of the successful tenderer. The specified area shall be maintained in good condition subject to normal wear and tear. The cost of maintenance shall be borne by successful tenderer and the maintenance shall be undertaken at the instance of KSHDCL. The items on display should be codified.
32. The MOU to be signed in shall in no way create right of any nature in favour of the successful tenderer in respect of space allotted. On expiry of MOU or termination, the successful tenderer shall vacate the space allotted unless MOU is renewed.
33. The successful tenderer shall not display, affix or exhibit any sign board or any other writing on the exterior of the earmarked area without the written consent of the KSHDCL.
34. KSHDCL shall be at liberty to enter upon and inspect the space allotted at any time during working hours to satisfy that all the conditions of the MOU are being complied with.
35. The successful tenderer shall maintain a stock register with the details of stock received, sold and the balance stock on display for the purpose of verification by the KSHDCL whenever it is necessary and also for the purpose of insurance coverage.
36. KSHDCL shall collect sales proceeds and sales Tax at its cash counter from the customers. The said tenderer under MOU, on the basis of a detailed sales statement and bill to be submitted on monthly basis, bills will be settled once in a month by KSHDCL. KSHDCL shall be liable to remit sales TAX collected every month on due dates.
37. In case of any claim on KSHDCL for the acts of successful tenderer regarding quality of products etc., the same shall be recovered from successful tenderer.

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38. The successful tenderer shall during the period of MOU ensure that he takes full responsibility against any claim under workman's compensation Act or any other Act for all the persons employed by him in connection with his business to be carried on as aforesaid in the earmarked area. The successful tenderer shall take insurance coverage for his stock kept and displayed in the counter against burglary, theft, fire, riot, civil commotion and natural calamities with insurance company as approved by the KSHDCL. The successful tenderer shall produce copy of insurance policy to the KSHDCL immediately. In case of any eventuality successful tenderer shall prefer the necessary claims with the insurance company.
39. The successful tenderer shall discharge all his obligations under various legislations such as ESI, EPF, payment of Bonus Act etc., and submit monthly proof of payment of EPF, ESI etc.
40. Further, if the KSHDCL is made to pay any amount because of the non-fulfillment of these legislations on the part of the successful tenderer, the KSHDCL shall be entitled to recover such amount from the successful tenderer through sales proceeds.
41. The successful tenderer shall not hold or permit to hold any public auction and any exhibition in the earmarked area.
42. The successful tenderer undertakes to indemnify and shall keep indemnified the KSHDCL for any violation of any regulation, byelaws and the penalties, fines, taxes etc., which may be levied on the successful tenderer on account of his running the business from any competent authority or the third party as the case may be.
43. The successful tenderer shall keep open the earmarked area for the use and benefit of the customers for such hours as may be fixed by the KSHDCL subject to the Labour Regulations in force from time to time. The successful tenderer shall also observe Holidays as observed by the KSHDCL.

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Date: 04.07.2014

44. The successful tenderer shall obtain all the licenses which are required under the law for the storage and sale of their articles in the earmarked area. Furthermore, the successful tenderer shall be liable to pay any taxes or any other duty that may be imposed by any authority on the carrying on of such business as permitted under MOU or which may be payable to the KSHDCL in respect of the business carried on by the successful tenderer
45. The successful tenderer shall keep adequate stock of the articles in the earmarked area for display and sale and the prices of these items shall be fixed in such a way as they look reasonable and should not in any case be more than the prices prevailing in the surrounding markets. The KSHDCL has right to inspect the stocks with reference to the price and bring it down if necessary. Allowing of discount is at the sole discretion of successful tenderer.
46. The successful tenderer shall comply with all the rules and regulations under the Shops and Establishment Act and other labour legislations applicable to them from time to time, and enforced by the local authorities.
47. The KSHDCL shall in no way be liable to pay any salary, wages, and compensation to the employees of the successful tenderer on any account and there shall not be any relationship between the KSHDCL and the said employees of the successful tenderer.
48. The KSHDCL shall have the right to object the employment of any person of successful tenderer who in the opinion of the KSHDCL is of bad character and may create nuisance in the specified area or in any other part of the emporium.
49. The successful tenderer shall have the right to use the general utilities i.e., power, water etc., existing in the premises. He shall be liable for any damages caused on his fault to any electrical appliances, electrical connections etc.,

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Date: 04.07.2014

50. The entire business of the successful tenderer shall be conducted under the name and style of "Cauvery", Karnataka State Arts & Crafts Emporium. Successful tenderer shall conduct sales on cash memos of the KSHDCL which shall bear the name, logo and address. The cost of the said memos and stationery shall be borne by the KSHDCL.
51. The successful tenderer shall maintain proper accounts including the statement of sales tax collected from the customers. KSHDCL shall have the right to inspect the accounts as and when required either by himself or through his authorized representative.
52. The successful tenderer shall be restricted in stocking any banned products as per the orders by the competent authorities from time to time.
53. The tenderer may close the counter at any time by giving three months notice or paying three months MGD amount and due to the closure of the counter, the losses caused to the corporation if any will be recovered by adjusting security deposit and EMD and by disposal of stock by public auction sale and even after this if any balance MGD remains, it will be recovered as arrears of land revenue.
54. Either Party shall be entitled at any time to terminate this MOU after giving 90 days notice. In that case the one month's security deposit and EMD of the tenderer will be adjusted against the MGD pending if any. In spite of adjustment of security deposit and EMD, if any balance of MGD has to be recovered, the same will be recovered by conducting auction sale of the stock of the tenderer.
55. All disputes and differences whatsoever which may at any time hereinafter arise between and Parties hereto or their representatives in respect of the Memorandum or the subject matter thereof or arising out of any relation thereto respectively, whether as to the interpretation of any clause or otherwise shall be referred to the MD of the KSHDCL and the award given by him arbitrator shall be final and binding on both the Parties.

GENERAL MANAGER (MARKETING)

TN No. KSHDCL/MKTG/1072 /14-15

Date: 04.07.2014

TENDER NOTIFICATION

(Through e-procurement only)

Karnataka State Handicrafts Development Corporation Limited invites tenders for operating textile and jewellery counters at “Cauvery”, Karnataka State Arts & Crafts Emporium, No1-1-40, Seven Hills Plaza, Opposite Manju Theatre, Sarojini Devi Road, Secunderabad – 03.

The detailed notification regarding required items called through e-procurement mode can be obtained by logging onto website <http://eproc.karnataka.gov.in> upto 13.00 hours on 06.08.2014. The last date and time for bidding is 06.08.2014 upto 13.00 hours. The management reserves the right to accept or reject any or all the tenders without assigning any reasons what so ever.

General Manager (Marketing)

TN No. KSHDCL/MKTG/ /14-15

Date: 04.07.2014

The Chief Executive Officer,
Centre for E-Governance,
Government of Karnataka,
MS Building, Bangalore – 560 001.

Sir,

Sub: Inviting tenders to operate textile and jewellery counters at “Cauvery”, Karnataka State Arts & Crafts Emporium, No1-1-40, Seven Hills Plaza, Opposite Manju Theatre, Sarojini Devi Road, Secunderabad – 03.

We would like to invite tenders from intending eligible firms to operate textile and jewellery counters at “Cauvery”, Karnataka State Arts & Crafts Emporium, No1-1-40, Seven Hills Plaza, Opposite Manju Theatre, Sarojini Devi Road, Secunderabad – 03 vide our Tender Notification No.KSHDCL/MKTG/1072/14-15 dated 04.07.2014 through e-procurement portal, Centre for e-Governance, Government of Karnataka.

The Tender Book comprising the following contents are enclosed herewith with a request to publish the same in your e-procurement portal.

1. Invitation for Tender
2. Tender Schedule
3. Tender Document
 - a. Annexure I
 - b. Annexure II
4. Terms and Conditions

Receipt of the letter along with the tender book as above may please be acknowledged..

Thanking you,

Yours faithfully,
For KSHDC Ltd.,

(G.Muniswamy)
General Manager [Marketing]